



## Agreement for Medicare Product Discussion

Please print

Name: \_\_\_\_\_

Street Address: \_\_\_\_\_ City: \_\_\_\_\_

County: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Email: \_\_\_\_\_

Phone Number: \_\_\_\_\_

The Centers for Medicare and Medicaid Services requires agents to document the scope of a marketing appointment prior to any face-to-face sales meeting to ensure understanding of what will be discussed between the agent and the Medicare beneficiary (or their authorized representative). All information provided on this form is confidential and should be completed by each person with Medicare or his/her authorized representative.

### Medicare Advantage Plans (Part C)

**Medicare Health Maintenance Organization (HMO)** — A Medicare Advantage Plan that provides all Original Medicare Part A and Part B health coverage and sometimes covers Part D prescription drug coverage. In most HMOs, you can only get your care from doctors or hospitals in the plan's network (except in emergencies).

**Medicare Special Needs Plan (SNP)** — A Medicare Advantage Plan that has a benefit package designed for people with special health care needs. Examples of the specific groups served include people who have both Medicare and Medicaid, people who reside in nursing homes, and people who have certain chronic medical conditions.

To foster my understanding of all of the Medicare Advantage products offered by Fidelis Legacy Plan and to obtain information about which plan is right for me, I, the undersigned, agree to have the Fidelis Care Licensed Sales Representative present the following products during our conversation:

- Fidelis Medicare Advantage without Prescription Drugs (HMO-POS)
- Fidelis Medicare Advantage Flex (HMO-POS)
- Fidelis Medicare \$0 Premium (HMO)
- Fidelis Dual Advantage (HMO-SNP)
- Fidelis Dual Advantage Flex (HMO-SNP)
- Fidelis Medicaid Advantage Plus (HMO-SNP)

**By signing this form, you agree to a meeting with a sales agent to discuss the types of products you initialed above.** Please note, the person who will discuss the products is either employed or contracted by a Medicare plan. They do not work directly for the Federal government. This individual may also be paid based on your enrollment in a plan.

Signing this form does NOT obligate you to enroll in a plan, affect your current enrollment, or enroll you in a Medicare plan. I also agree to have the Fidelis Legacy Plan Licensed Sales Representative initiate follow-up telephone calls as necessary.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

*If you are the authorized representative, please sign above and print below:*

Representative's Name: \_\_\_\_\_

Your Relationship to the Beneficiary: \_\_\_\_\_

**For Representative Use Only:**

Rep Name: \_\_\_\_\_ Rep Phone: \_\_\_\_\_

Beneficiary Name: \_\_\_\_\_

Initial Method of Contact (indicate here if beneficiary was a walk-in): \_\_\_\_\_

Rep Signature: \_\_\_\_\_

Plan(s) represented during this meeting: \_\_\_\_\_

Date Appointment Completed: \_\_\_\_\_

Sale: \_\_\_\_\_ No Sale: \_\_\_\_\_ Pending: \_\_\_\_\_

**1-800-860-8707 TTY: 711**

**Monday-Sunday, 8:00 a.m.-8:00 p.m. from October 1-March 31**

**Monday-Friday, 8:00 a.m.-8:00 p.m. from April 1-September 30**

\*Scope of Appointment is subject to CMS record retention requirements\*

Agent, if the form was signed by the beneficiary at time of appointment, provide explanation why SOA was not documented prior to meeting.

Fidelis Legacy Plan is an HMO plan with a Medicare contract. Enrollment in Fidelis Legacy Plan depends on contract renewal.

Fidelis Legacy Plan is a Coordinated Care plan with a Medicare contract and a contract with the New York State Department of Health Medicaid program. Enrollment in Fidelis Legacy Plan depends on contract renewal.



**Medicare Advantage Applicant Education Checklist & Comment Sheet**

Medicare Applicant \_\_\_\_\_ Date: \_\_\_\_\_

Other Attendees: \_\_\_\_\_ Location: \_\_\_\_\_

Enrollee Initials

Premium Cost \_\_\_\_\_

Out of Network Benefits \_\_\_\_\_

Enrollment Periods (AEP, OEP, SEP) \_\_\_\_\_

Cost Sharing In and Out of Network \_\_\_\_\_

Providers - Participating/Non-Participating Physicians \_\_\_\_\_

Prescription Drug Formulary, Deductible & Copays \_\_\_\_\_

Flexible Reimbursement Account, if applicable \_\_\_\_\_

OTC Card, if applicable (Dual Advantage ONLY) \_\_\_\_\_

Nurse Care Manager Call (Dual Advantage ONLY) \_\_\_\_\_

Fidelis Legacy Plan is not Supplemental Coverage \_\_\_\_\_

Rx Extra Help/LIS & EPIC renewals are the Member's Responsibility \_\_\_\_\_

Additional Questions/Comments \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date

**Online Enrollment Authorization Form**

You are about to fill out an online application for a Fidelis Legacy Plan Medicare Advantage Plan. By completing the online application and signing this authorization form, you will be sending an actual enrollment application to Fidelis Legacy Plan. You will be enrolled in your chosen Medicare Advantage Plan, if the enrollment is approved by the Centers for Medicare and Medicaid Services (CMS). Fidelis Legacy Plan will notify you via mail of your acceptance or denial following the submission of the enrollment to CMS.

By signing this Online Enrollment Authorization form, I am authorizing my agent to assist me in enrolling in the Fidelis Medicare Advantage Plan of my choice using the online enrollment system. My agent has advised me of, and I understand the benefits, cost sharing (i.e., copayments, coinsurance, deductibles) and monthly premium for the plan, if applicable. My agent has provided me with a completed copy of this signed Online Enrollment Authorization Form.

**All fields below are mandatory and must be completed by enrollee and agent.**

**Medicare Advantage Applicant Information**

**Plan Selection:**

Name of Medicare Advantage Plan Selected: \_\_\_\_\_

Proposed Effective Date: \_\_\_\_\_

**Applicant Information:**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact #: \_\_\_\_\_ Gender: Female or Male

Medicare Number: \_\_\_\_\_ Medicaid Number: \_\_\_\_\_

Part A: \_\_\_\_\_ Part B: \_\_\_\_\_ D.O.B: \_\_\_\_\_

Online Confirmation Number: \_\_\_\_\_

*Note: The Online Confirmation number is provided by the system after the online enrollment is completed.*

Applicant or Authorized Representative (please attach Power of Attorney)

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Agent Information (To Be Completed By Agent Assisting With Online Enrollment):**

Agent Name: \_\_\_\_\_

Agent ID Number: \_\_\_\_\_ Agent Phone #: \_\_\_\_\_

Agent Signature: \_\_\_\_\_ Date: \_\_\_\_\_