



Seller First Interview Questions

Sellers's Name: _____
Date: _____ **Phone (1):** _____ **Phone (2):** _____
Address: _____
Email: _____

Question	Answer
1. Are you working with another agent/broker?	
2. How long have you lived in your current home?	
3. How many bedrooms/ bathrooms/ Sq. Ft.?	
4. Is there a date you must have your home sold by?	
5. What is the anticipated sales price? Profit?	
6. What are your main reasons for selling?	
7. Do you have a copy of your mortgage information? Deed? Survey? Tax Bill? Utility Bill?	
8. Have you completed any home improvements/ repairs recently?	
9. What are your expectations from your agent?	
10. What's more important to you- the time it takes to sell your home or price?	
11. Have you ever sold a home before?	
12. Do you have brochures, warranties, etc. on your major systems and appliances?	
13. Special features about this property?	
14. Where are you planning on moving after when your property sells?	
Summary: Sale Price \$ _____ to \$ _____ Anticipated Profit \$ _____ to \$ _____ Bedrooms _____ Baths _____ Sq Ft. _____ Special Features _____ Sold Date By _____	Comments/ Issues: